Phone: 1300 606 222
Email: sales@yoti.com.au
Website: https://www.yoti.com.au/
1856 Pittwater Road Church Point NSW 2105

Hanse 388 - Serenata

$350,000

Specifications

Boat Details

Price	$350,000	Boat Brand	Hanse
Model	388	Length	11.43 m
Year	2018	Category	Yacht and Sail Boats
Hull Style	Single	Hull Type	GRP
Power Type	Sail	Stock Number	SERENATA
Condition	Used	State	New South Wales
Suburb	NEWPORT	Engine Make	Yanmar

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Description

Price: AUD $350,000

Serenata' is a 2018 Hanse 388, now exclusively for sale with YOTI on Pittwater.

Designed by Judel/Vrolijk & Co and built by Hanse Yachts, the 388 carries the hallmarks that have made Hanse one of the world's largest and most successful sailing yacht builders. The self-tacking jib and in-mast furling mainsail make 'Serenata' easy to sail, while the twin-wheel cockpit provides plenty of room to move around. She is a one-owner boat that presents incredibly well. It is clear she has been well cared for and has enjoyed a relatively easy life cruising around Pittwater.

Below deck, the popular two-cabin layout provides generous accommodation while allowing for an enlarged galley, creating an enjoyable space to prepare meals and drinks. Without a third cabin, there is also a dedicated storage area aft to port. French Oak furniture, Delight Oak flooring and upgraded grey upholstery create a modern, inviting interior, while a custom comfort mattress has been added to the forward cabin. Blinds with flyscreens and 12V fans in both cabins are ideal for Pittwater's summer evenings, while an Eberspächer diesel heater keeps things comfortable during the winter months.

The Elvstrøm Dacron sails comprise a fully battened mainsail and a self-tacking jib, both on furling systems. Two electric Lewmar 40ST winches and two manual Lewmar 40ST winches are complemented by ten Spinlock clutches, with an adjustable backstay completing the sail controls. The cockpit features a bimini, dodger, connecting panel between the two, cockpit cushions and wheel covers. A Zodiac 270 dinghy with an aluminium floor and Yamaha 6hp four-stroke outboard are included, making trips ashore easy.

Navigation is taken care of by a comprehensive B&G electronics package, including a 9-inch Zeus³ chartplotter at the helm, two Triton multifunction displays, a hydraulic ram autopilot, a V50 VHF at the chart table, a B&G handheld VHF and an AIS transponder. The electrical system is equally well equipped, with twin 160Ah AGM house batteries installed in August 2024 and monitored by a Victron battery monitor. A 250W solar panel mounted on the bimini feeds through a smart charge controller, while a Mastervolt charger and 240V shore power provide additional charging options.

Power comes from a Yanmar 3YM30AE 29hp diesel engine with just 348 hours. The engine and saildrive were serviced in May 2026.

'Serenata' is a well-presented, recently serviced and thoughtfully equipped cruiser, ideal for those looking to enjoy easy sailing on Pittwater and further afield.

Contact Ross Price at YOTI for further details and to arrange inspection at the Royal Prince Alfred Yacht Club, Pittwater.

Features

Designer	Judel/Vrolijk & co
Builder	

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	Hanse Yachts
Water (Potable) Capacity (l)	295L Rotomoulded HDPE (Plastic)
Hull Construction Material	GRP hull isophthalic gelcoat (signal white)
Hull Type	Monohull
Deck Construction Material	GRP deck with antislip isophthalic gelcoat (signal white)
Length (feet)	37.5
Beam/Width (m)	3.9
Draft (m)	2.06
Keel/Ballast	Standard L shaped cast iron keel
Number of Helms	2
Displacement	8113 approx.
Engine Notes	Model -3YM30AE. Engine and Saildrive Serviced May-26 serviced.
Number Of Engines	1
Engine Hours	348
Horse Power (hp)	348
Drive Type	Saildrive (May-26 serviced)
Engine Room	Under companionway stairs. Fully insulated.
Number of Batteries	1x Engine start battery, 2 x 160ah AGM deep cycle house batteries (Installed August 2024)
Fuel Type	Diesel
Number of Fuel Tanks	1
Fuel Tank Capacity (L)	160
Propeller	2 Blade folding propeller
Steering System	Twin wheel cable system to quadrant. Single rudder.
Accomodation Notes	Custom comfort mattress added to forward cabin, Furniture French Oak, Floor Delight Oak, Upholstery Florence Beige Melange, blind set with flyscreens.
Number of Berths	4
Number of Showers	2
Shower Type	1 interior shower + 1 transom shower
Number of Toilets	1
Toilet Type	Manual with holding tank
Air Conditioning	Eberspacher diesel heater
Number of Cabins	2
Stove	2 Burner stove
Refrigeration	1x Isotherm top loading and side opening fridge
Number of Sinks	Stainless steel sink with 2 sections

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Entertainment and Appliances Notes	Fusion MSRA205 multimedia radio with Bluetooth. 2x speaker interior and 2x speakers exterior with control from interior and exterior.
Anchor / Winch	Quick windlass 800w
Bilge Pump	1 x Manual from cockpit. 1 x automatic interior.
Deck Gear	2 x Lewmar 40speed electric winches, 10 spinlock clutches, 2 x Lewmar 40speed manual winches, set of mooring lines, bucket, cleaning equipment, set of fenders, hose, shore power cable, adjustable backstay on block, dingy pump, 2x GRP steering wheels.
Mast/Rigging	Selden Aluminium mast - 2 sweptback spreaders. Selden Aluminium Boom. Cable standing rigging. Original.
Sail Inventory	In mast furling Elvstrom Dacron Mainsail. Fully battened. Elvstrom Dacron self tacking jib with battens. Furlex 204S Furler.
Electrics	LED interior. Nav lights. Victron battery monitor, emergency parallel switch, smart solar charge controller, 250w Solar panels on bimini, 240 volt power available, mastervolt battery charger, 12v fans in both cabins. Sigmar marine water heater. Works via engine and 230v.
Electronics Navigation	GPS - B&G Zeus3 9 inch chart plotter at the helm. Sounder/log - Airmar Transducer. Wind Instruments - 2x B&G Triton multifunction displays at helm. B&G hydraulic ram autopilot. SILVA Compass. B&G AIS transponder.
Dinghy	Zodiak 270. Aluminium bottom. With cover included. Yamaha 6HP (4 stroke) outboard.
Safety Gear	Flares, fire extinguishers, safety ladder, first aid kit, EPIRB (Expiry May 2029), 2X spinlock life jackets with ACR Resqlink PLBs attached, 4x lifejackets, harnesses, SOS reelsling. Safety equipment may require servicing or inspection.
Covers	Bimini, dodger, link sheet, cockpit cushions, wheel covers.
Ground Tackle	Delta anchor. 30m of galvanised chain.
Has Navigation Lights	Yes
Radio	B&G V50 VHF at chart table. Additional B&G handheld.
Vessel Name	SERENATA
Anti-foul	May-26

Engine Details

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Engine Make	Yanmar
Engine Hours	348
Displacement	8113
Horse Power	29
Fuel Type	Diesel
Drive Type	10
Steering	Twin wheel cable system to quadrant. Single rudder.
Fuel Capacity	160
Propeller	2 blade folding propeller

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